

# Resume' of Experience

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## Qualifications

Licensed Real Estate Broker, Arizona  
Licensed Real Estate Broker, Texas

## Experience

**Coldwell Banker Residential Brokerage**, Associate Broker, Scottsdale Arizona, 2009 to present.

**Wyndham Group, Inc.**, President, College Station, Texas, 1985 to 2014.  
Management, administration, sales/leasing, redevelopment of commercial real estate throughout Texas. The company held a Texas Real Estate license.

**MWM Corporation**, Secretary/Treasurer, College Station Texas, 1992 to 2014.  
MWM Corporation was responsible for the development and management of various forms of privately held commercial real estate interests. Developments included: 2.3 acre office/medical/dental development, College Station Texas; Build to Suit Office Building, West/Webb/Albritton & Gentry 12,000 square foot freestanding office building; Multi-Family apartment development College Station Texas, 60 units; 8.5 acre self storage facility, Sugarland Texas; College Station Texas commercial land acquisition and resale.

**Southwood West**, Texas General Partnership, Managing Partner, College Station Texas, 1993 to present. This company has a multitude of real estate interests including; multi-family redevelopment; office warehouse development; office development; retail strip development; retail strip redevelopment; commercial buy and hold real estate; build to suit development for private entities as well as Dollar General and Grainger Supply. This company is responsible for the development and or redevelopment of over 1 million square feet of commercial space in the Bryan/College Station Texas market.

**VM Los Tres Bobo's Inc.**, 1995-2008, President, Bryan Texas. This company was responsible for redevelopment of retail strip in the Bryan/College Station Market as well as the development of car washes, one inclusive of a lube center in Bryan Texas.

**B/CS Real Estate LLC**, managing member, 1988 to 2009. This company held a RE/Max franchise license for the trade area of Bryan Texas. The company maintained 32 real estate agents and had an annual commission stream of 10 Million Dollars annually. The company was sold in 2009 and continues to operate.

**Stanford Real Estate Investments**, Sole Proprietor, 1985-2011, College Station Texas. This company provided multi-family and commercial management services for properties in primarily the Bryan/College Station Markets but management services did include north Houston commercial properties. Average annual inventory of units was 300 units.

**Metro Properties**, Inc. Designated Broker, 1984-1986, Bryan Texas. Metro Properties Inc. was a development/management company headquartered in Bryan Texas and a sub-corporation of Stanford Associates, Don Martell. Stanford Associates developed commercial, retail and multi family properties in the states of: Colorado; Missouri; Georgia; North Carolina; and in the marketplaces of Houston, Dallas and Austin.

**Brazosland Realty, Inc.**, Associate Broker, 1978-1984. Brazosland Realty is a full service real estate brokerage firm located in College Station, Texas. Specific duties revolved around the acquisition and packaging of commercial transitional properties into syndication packages.

## Education

Texas A & M University, 1973-1979, College Station, Texas. Bachelor of Science, Animal Science (Science Option) with Post Graduate studies in the College of Architecture, Construction Science Department.

## Professional Affiliations

National Association of Realtors  
Texas Association of Realtors  
Arizona Association of Realtors  
Bryan/College Station Association of Realtors  
Scottsdale Area Association of Realtors

## Professional Involvement

1982 Realtor of the Year, Bryan College Station Association of Realtors  
1980-1992 Bryan College Station Association of Realtors Board of Directors  
1992 President, Bryan College Station Association of Realtors  
1984-1992, Texas Association of Realtors, Board of Director  
1986-1992, Texas Real Estate Political Action Committee, Board of Director  
1986 Bryan College Station Association of Realtors Multiple Listing Service President  
2014-2016, Scottsdale Area Association of Realtors, Realtors Political Action Committee

## Specialties

Residential Luxury Properties  
Equestrian Estate Properties  
Golf Course Properties  
Land Development  
Commercial Acquisition, Development, and Management with emphasis on Office, Office Warehouse, Medical Dental and Strip Retail

## Interests

Baseball Development and preparation for potential College and MLB players  
Working Cowhorse training and development, NRCHA and AQHA,  
Golf